

MOORE STEPHENS

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Helping you meet your  
global objectives

Helping you grow

PRECISE. PROVEN. PERFORMANCE.

# What makes us different?

Moore Stephens International Limited is a global network of independent professional service firms. With our headquarters in London, our roots go back over 100 years. Throughout our history, we've provided solutions to meet our clients' national and international objectives.



## So what makes us stand out?

### Values

Moore Stephens member firms across the globe share common values: integrity, personal service, quality, knowledge and a global view. It is this commitment which ensures we meet the needs of clients while providing a stimulating working environment for our people. Moore Stephens International maintains a cohesive network to ensure modern and comprehensive global services that meet standards of professionalism and deliver value in each country.

### Ambition

Like our clients, our aim is to develop and grow through providing valuable solutions. Our ambition is evidenced by the fact that the Moore Stephens International network has doubled in size over the last three years.

### Client-focus

Our objective is simple: to be viewed by clients as the first point-of-contact for all their financial, advisory and compliance needs. We achieve this by providing sensible advice and tailored solutions to help clients achieve their commercial and personal goals. That's why clients tend to stay with our member firms for many years.

### Breadth

Moore Stephens International is regarded as one of the world's major accounting and consulting networks, consisting in aggregate of 630 offices of member firms across 98 countries, and encompassing almost 21,000 partners and staff. While size is never a substitute for quality, it ensures we have the scope to provide our clients with all the solutions and expertise they require, wherever they choose to do business. In the US and Canada member firms operate as an association in accordance with national regulation.



### Relationships

Client relationships are key to everything we do. By investing time in developing strong relationships and gaining an in-depth understanding of our clients, we deliver efficient, perceptive and valuable services, with an aim of not only reacting quickly, but offering challenging advice too. Each client's affairs are handled by an individual partner or principal, who provides the focal point for client enquiries.

### Availability

We recognise the importance to our clients of easy-access to high quality, professional advice. As such, the Moore Stephens partners not only lead assignments, ensuring the utmost quality and efficiency, but are also highly visible to management. But although our service is partner-led, it is not only partners that add value – clients benefit from all members of their Moore Stephens team.

### Specialists

The growth of Moore Stephens International has and continues to be based on our vision to be the best in our chosen markets. Right from the start of their career, our people are encouraged to focus on specialist sectors and areas. The scope of our services to clients extends, therefore, beyond the delivery of compliance to providing sector-specific solutions and niche advice, which helps our clients make informed and confident decisions about their future.

As the world gets smaller, so it becomes more complex. Our reach and experience afford us unique insights into that future.

# Global solutions

With member firms in 630 locations in 98 countries, clients feel confident that Moore Stephens can meet their cross-boarder requirements. The illustration shows our principal locations and examples of member firms working together to provide global solutions to our clients.

We provide a number of global services to a large petroleum and mining organisation. Services from Moore Stephens members include corporate structuring (**UK**), due diligence (**France**), payroll (**Canada**), transfer pricing (**USA**), tax (**Singapore**) and other strategic advice from **Belgium** and **Germany**.

We currently advise a substantial international shipping entity listed on the Milan stock exchange. Moore Stephens member firms in **London, Monaco** and **Luxembourg** provide audit services, in **New York** advise on US GAAP, and members in **Ireland** and **Milan** provide specialist assistance.



Moore Stephens member firms act for one of the largest energy companies in the world. A number of Russian member firms provide the full range of services to both head and operational offices within **Russia**, while other work is performed by members in **UK, Austria, Cyprus, Ireland, Jersey, British Virgin Islands, Luxembourg** and the **Netherlands**.

Moore Stephens members in **Vladivostok, Moscow** and **Hong Kong** provide audit and tax services to a global timber group, while the London member assisted with a listing.

We act for a worldwide writing instrument manufacturer listed on the Zurich Stock Exchange. Moore Stephens International member firms co-operate to provide audit services in **Switzerland, Scotland, Germany** and **China**, while members in **Poland** and **Hungary** provide support services.

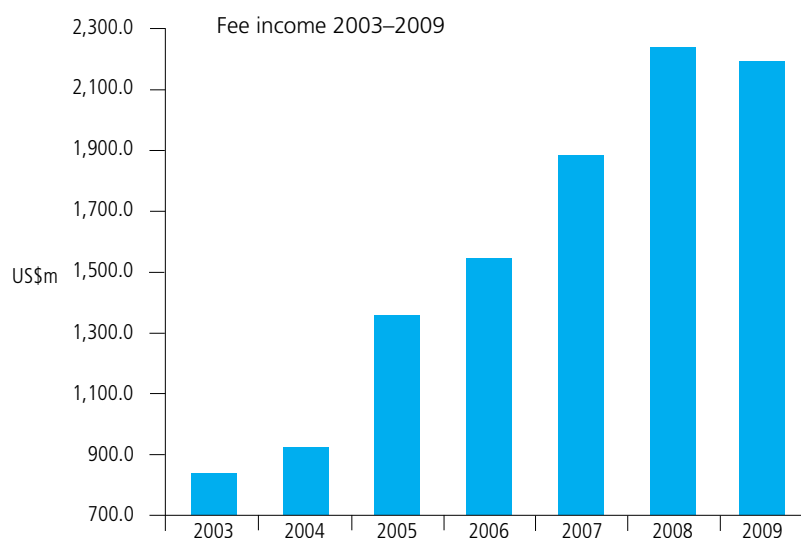
We advise a substantial property fund investing in the **UK** and **Europe**. Moore Stephens member firms in **Jersey, UK, Belgium, Greece, Denmark** and **Switzerland** co-operate to provide a range of compliance and advisory services.

# About Moore Stephens

Moore Stephens International Limited has grown to be the 13th largest international accounting and consulting network worldwide, comprising 630 offices of 351 independent member and correspondent firms across 98 countries throughout the world.

Our objective is simple: to provide our clients with the support they require to meet their objectives. This strategy has not only proved beneficial to our clients, but has been one of the driving forces behind our significant growth over the last few years.

Our aim is to react quickly to our clients' needs. With member firms in over 600 locations across the globe, clients can feel confident that there is a Moore Stephens expert in close proximity to them. And as Moore Stephens International grows, so does our global reach.



	Countries	Locations	Ptrs/Staff	Fees (\$m)
<b>Asia-Pacific</b>	15	64	3,013	72
<b>Australasia</b>	2	19	1,011	91
<b>Europe</b>	44	337	8,071	907
<b>Latin America</b>	17	34	1,118	28
<b>Middle East</b>	11	23	478	20
<b>North America</b>	8	145	6,638	942
<b>Rest of the World</b>	1	8	535	19
<b>Total (2009)</b>	98	630	20,864	\$2.08 bn



What makes us truly different is our industry knowledge and understanding, which ensures the services we offer are tailored to each individual client and add commercial value.

Moore Stephens member firms worldwide have specialised in providing audit, accounting and advisory services to their international clients for more than 50 years. Members provide a wide range of services to assist clients in meeting their cross-border commercial objectives, which are complemented by local services to support their national operations.

But what makes us truly different is our industry knowledge and understanding, which ensures the services we offer are tailored to each individual client and add commercial value.

#### **Sectors**

- Agriculture & farming
- Commerce, banking & finance
- Energy & mining
- Government, public sector, education & health
- Insurance
- International consultancy and offshore business
- IT & telecommunications
- Leisure & tourism
- Manufacturing & retail
- Not-for-profit
- Private clients
- Property & construction
- Shipping & transport

#### **Services**

- Audit & assurance
- Business rescue & recovery
- Corporate finance
- Forensic accounting
- Governance, risk & assurance,
- Insolvency
- IT consultancy
- Legal services
- Tax
- Wealth management



[www.moorestephens.com](http://www.moorestephens.com)

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